UP MSME 1-Connect

PROJECT REPORT

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PROJECT:

THERMAL PAPER ROLL

PROJECT REPORT

Of

THERMAL PAPER ROLL

PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Thermal paper Roll.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.

[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]



		PRO.	JECT AT A GLANCE		
1	Name of the Entreprenuer		XXXXXXXXX		
2	Constitution (legal Status)		XXXXXXXXXX		
3	Father / Spouse Name		XXXXXXXXXXXXX		
4	Unit Address :		****		
			District : Pin: Mobile	XXXXXXXX XXXXXXXX XXXXXXXX	State: xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx
5	Product and By Product	5	Thermal Paper Rolls, ATM/POS, O	ash Rolls, Fax Rolls	;
6	Name of the project / business activity proposed :		Thermal Paper Rolls Manufacturin	ng Unit	
7	Cost of Project	:	Rs.15.3 Lakhs		
	Means of Finance Term Loan KVIC MARGIN MONEY Own Capital Working Capital Debt Service Coverage Ratio	:	Rs.8.78 Lakhs As per Project Eligibility Rs.1.53 Lakhs Rs.5 Lakhs 2.42		
10	Pay Back Period	÷	5	Years	
11	Project Implementation Period	:	5-6	Months	
12	Break Even Point	:	41%		
13	Employment	:	10	Persons	
14	Power Requirement	1	10	KW	
15	Major Raw materials	1	Paper Jumbo Roll		
16	Estimated Annual Sales Turnover (Max Utilized Capacity)	:	95.60	Lakhs	
17	Detailed Cost of Project & Means of Finance				
	COST OF PROJECT		Particulars Land Building /Shed 2000 sq ft Plant & Machinery Furniture & Fixtures Working Capital Requirement Total	(Rs. In Lakhs) Amount Own/Rented Own/Rented 8.50 1.25 5.55 15.30	
	MEANS OF FINANCE				-
			Particulars Own Contribution@10% Term Loan Working Capital Total Beneficiary Margin Money (% of Device Cont)	Amount 1.53 8.78 5.00 15.30 General 10%	Special 5%
1			(% of Project Cost)		

THERMAL PAPER ROLLS



INTRODUCTION:

Thermal paper has a specialty coating that allows inkless printing and gives excellent results on printing as it provides reliable, speedy and high definition images. Thermal paper rolls are cost effective as they have lower maintenance costs. Furthermore, thermal printing technology is quieter as compared to its alternatives, which offers a pleasant experience when working with high volumes of printing. Key manufacturers such as Appvion are adopting latest printing technologies such as Techkon SpectroDens for thermal paper rolls to achieve excellent printing results. Attributing to their reliable and durability, thermal paper rolls finds application in various end uses. For instance, retailers use thermal paper rolls for point-of-scale applications such as super stores, grocery store, and ATM banks. In addition, ticket agencies and lottery systems, which require accurate and large volume printouts, also rely on thermal paper rolls.

THERMAL PAPER ROLLS MARKET: DYNAMICS

The advent of digitalization in developing regions such as India has been driving the need for POS systems and subsequently, escalating the demand for thermal paper rolls in the market. In addition, the rising importance of labelling against the counterfeiting of products has been having a positive impact on the demand for thermal paper rolls. Moreover, thermal paper offers excellent coloring capability at high speeds and a highly durable finish that doesn't fade easily. This feature allows printed bar codes to be used in POS food labelling & other applications during their manufacturing and shipping, which has been escalating the demand for thermal paper rolls, globally.

On the other hand, the usage of BPA in thermal paper has a negative impact on human health, which may hamper the growth of the thermal paper rolls market in the near future. Therefore, many retailers are adopting digital receipt software programs that work with existing POS systems and they print customer receipts only on request in order to minimize the usage of thermal paper.

Thermal Paper Rolls Market: Segmentation

On the basis of product type, the global thermal paper market can be segmented as:

- Top coating thermal paper
- · Premium & standard thermal paper

On the basis of printing technology type, the global thermal paper rolls market can be segmented as:

- Direct thermal
- Thermal transfer

On the basis of application, the global thermal paper rolls market can be segmented as:

- POS Systems
- Lottery & Gaming
- Labels & Tags
- ATM Receipt
- Others (Handy Terminal)

On the basis of end-use industry, global thermal paper rolls market can be segmented as:

- Transport & logistics
- Retail
- Pharmaceutical
- Apparel
- Food & beverages
- Others

Thermal Paper Rolls Market: Key Developments

Some of the key developments in the global thermal paper rolls market are:

- In 2019, Ricoh Company, Ltd. is planning to expand its manufacturing capabilities in Europe. Ricoh will invest about 3 Billion Yen in Ricoh Industries France S.A.S. to double its coater production capacity, which applies thermal coatings onto paper.
- In 2018, Appvion Operations, Inc. started adopting Techkon Spectro Dens for its thermal paper rolls manufacturing operations as Tech kon Spectro Dens combines the qualities of a highly accurate specto photometer and superior in terms of repeatability, ergonomics, and ease of use.
- In 2016, Oji Holdings Corporation along with Marubeni Corporation acquired the Tele-Paper (M) Sdn Bhd., converting and printing manufacturer of thermal paper rolls and carbonless paper in Malaysia.

The report offers a comprehensive evaluation of the market. It does so via indepth qualitative insights, historical data, and verifiable projections about market size. The projections featured in the report have been derived using proven research methodologies and assumptions. By doing so, the research report serves as a repository of analysis and information for every facet of the market, including but not limited to: Regional markets, technology, types, and applications.

MACHINE SPECIFICATIONS:

The Slitting Rewinding machine for add cash rolls, fax rolls, ATM Rolls, Thermal Rolls, POS Rolls and other small paper roll converting from big reels. This machine is equipped with easy loading and unloading of rewinding shafts for higher production and lesser downtime. Multi unwind stations can be provided for multiple rolls like Teleprinter rolls Multi-Ply adding machine rolls for billing etc.

THE MACHINE CONSISTS OF:

1. UNWIND

- One Unwind station for paper reel (of up to 1000 mm dia) mounted on Mechanical shaft with provision for side regulation of the draw unit for alignment. One Mechanical brake will be provided with dancing roller for tension control.
- Pneumatic reel loading system for loading of the paper in to the machine.

2. SLITTING CUM TRIMMING UNIT

- The unit is provided with 8 sets of Rotary top and bottom cutters along with spacers to slit the web width up to 7 rolls along with trimming at both the edges.
- Edge trimming and center slitting is done with male and female cutter made of alloy steel are fitted to give a very fine cut on the web.
- Trim disposal system with motorized blower.

3. REWINDING UNIT

- One Shaft will be inserted into the cores and supported between 2 driven Rollers (Drums). Pneumatically controlled rider roller for perfect rewinding of the reel.
- 🖶 Tape Less Rewinding

4. DRIVE

븆 5 HP AC thyristor control drive with PLC controls.

• IMPLEMENTATION SCHEDULE

Sr. No.	Particulars	Time Period
	The Time requirement for	
1	preparation of Project report	Two months
2	Time requirement for selection of Site	One month
	Time required for registration as	
3	Small Scale Unit	One Week
	Time required for acquiring the loan	
	Machinery procurement, erection and	
4	commissioning	Three Months

THERMAL PAPER ROLLS LICENSE & REGISTRATION

For Proprietor

Obtain the GST registration.

Additionally, apply for MSME Udyog Aadhaar online registration

Fire/ Pollution Registration as required.

Choice of a Brand Name of the product and secure the name with Trademark if required.

FINANCIAL ASPECTS

PROJECTED CASH FLOW STA	TEMENT				
PARTICULARS	I.	II	Ш	IV	v
SOURCES OF FUND					
Own Contribution@10% Net Profit Depreciation & Exp. W/off Increase In Cash Credit Increase In Term Loan	1.53 0.98 1.40 5.00 8.78	- 2.11 1.20	3.88 1.02	5.44 0.87	7.72 0.75
Increase in Ferm Loan Increase in Creditors TOTAL :	0.84 18.52	0.13 3.43	0.14 5.04	0.15 6.47	0.17 8.63
APPLICATION OF FUND Increase in Fixed Assets Increase in Stock Increase in Debtors Repayment of Term Loan Taxation Drawings TOTAL :	9.75 2.89 3.52 - 17.13	0.40 0.70 1.95 - 1.00 4.05	0.46 0.67 1.95 	0.50 0.72 1.95 0.02 3.00 6.19	0.54 0.77 1.95 0.14 5.00 8.39
Opening Cash & Bank Balance	-	1.39	0.77	0.73	1.01
Add : Surplus	1.39 -	0.62	- 0.04	0.28	0.23
Closing Cash & Bank Balance	1.39	0.77	0.73	1.01	1.25

PROJECTED BALANCE S	<u>HEET</u>				
PARTICULARS	I	Ш	Ш	IV	v
SOURCES OF FUND Capital Account					
Opening Balance	-	2.51	3.62	5.50	7.92
Add: Additions	1.53	-	-	-	-
Add: Net Profit	0.98	2.11	3.88	5.42	7.58
Less: Drawings Closing Balance	2.51	1.00 3.62	2.00	3.00	5.00 10.50
CC Limit	5.00	5.00	5.00	5.00	5.00
Term Loan	7.80	5.85	3.90	1.95	-
Sundry Creditors	0.84	0.97	1.11	1.26	1.43
TOTAL :	16.15	15.43	15.50	16.13	16.92
APPLICATION OF FUND Fixed Assets (Gross) Gross Dep.	9.75 1.40	9.75 2.60	9.75 3.62	9.75 4.49	9.75 5.24
Net Fixed Assets	8.35	7.15	6.13	5.26	4.51
Current Assets					
Sundry Debtors Stock in Hand Cash and Bank	3.52 2.89 1.39	4.22 3.29 0.77	4.89 3.76 0.73	5.61 4.25 1.01	6.37 4.80 1.25
TOTAL :	16.15	15.43	15.50	16.13	16.92
		-	-	-	-

PROJECTED PROFITABILITY STATEMENT								
PARTICULARS	I	II	Ш	IV	v			
A) SALES								
Gross Sale	52.74	63.23	73.30	84.09	95.60			
Total (A)	52.74	63.23	73.30	84.09	95.60			
B) COST OF SALES								
Raw Mateiral Consumed	36.00	41.58	47.63	54.18	61.26			
Electricity Expenses Repair & Maintenance	1.35 0.26	1.48 0.32	1.62 0.37	1.75 0.42	1.89 0.48			
Labour & Wages	7.85	8.64	9.50	10.42	11.50			
Depreciation	1.40	1.20	1.02	0.87	0.75			
Cost of Production	46.87	53.22	60.14	67.68	75.87			
Add: Opening Stock /WIP Less: Closing Stock /WIP	- 1.09	1.09 1.22	1.22 1.37	1.37 1.55	1.55 1.73			
Cost of Sales (B)	45.77	53.09	59.98	67.51	75.69			
C) GRO SS PROFIT (A-B)	6.97 13.21%	10.13 16.03%	13.32 18.17%	16.58 19.72 %	19.91 20.83%			
D) Bank Interest (Term Loan)	0.95	0.78	0.56	0.35	0.13			
ii) Interest On Working Capital	0.55	0.55	0.55	0.55	0.55			
E) Salary to Staff	2.64	2.90	3.19	3.51	3.87			
F) Selling & Adm Expenses Exp.	1.85	3.79	5.13	6.73	7.65			
TOTAL (D+E)	5.99	8.02	9.44	11.14	12.20			
G) NET PROFIT	0.98 1.9%	2.11 3.3%	3.88 5.3%	5.44 6.5%	7.72 8.1%			
H) Taxation	1.9%	-	- -	0.5%	8.1% 0.14			
I) PROFIT (After Tax)	0.98	2.11	3.88	5.42	7.58			

COMPUTATION OF PRODUCTION OF	THERMAL PAPER	ROLL	-			
Item to be Manufactured THERMAL I	PAPER ROLLS					
Manufashuing Consoity nor Day			1 200	ROLLS		
Manufacturing Capacity per Day No. of Working Hour			1,200	ROLLS		
No of Working Days per month			25			
No. of Working Day per annum Total Production per Annum			300 360,000	ROLLS		
Year			Capacity	Thermal Paper Rolls,ATM/POS, Cash Rolls, Fax Rolls		
			Utilisation			
1 11 11			50% 55% 60%	180,000 198,000 216,000		
V V			65% 70%	234,000		
COMPUTATION OF RAW MATERIAL						
Item Name			Quantity of Raw Material	Unit	Unit Rate of	Total CostPer Annum (100%)
Jumbo paper Rolls Total			900.00 900.00	rolls	8,000.00	7,200,000.00 7,200,000.00
Total Raw material in Rs lacs	at 100% Capacity				_	72.00
Cost per kg Raw Material Consumed	Capacity Utilisation		Rate	Amount (Rs.)	(In Rs)	20.00
		50% 55% 60% 65% 70%	20.00 21.00 22.05 23.15 24.31	47.63 54.18	5% Increase in Cost 5% Increase in Cost 5% Increase in Cost 5% Increase in Cost	

COMPUTATION OF CLOSING STOCK & WORKING CAPITAL									
PARTICULARS	I	II	ш	IV	v				
Finished Goods (7 Days requirement)	1.09	1.22	1.37	1.55	1.73				
Raw Material (15 Days requirement)	1.80	2.08	2.38	2.71	3.06				
Closing Stock	2.89	3,29	3.76	4.25	4.80				

COMPUTATION OF WORKING CAPITAL REQUIREMENT

Particulars	Amount	Margin(10%)	Net Amount
Stock in Hand	2.89		Anoun
Less:	2.00		
Sundry Creditors	0.84		
Paid Stock	2.05	0.21	1.85
Sundry Debtors	3.52	0.35	3.16
Working Capital Requir	rement		5.01
Margin			0.56
MPBF			5.01
Working Capital Demar	nd		5.00

BREAK UP OF LABOUR

Destinutore	10/2002	No. of	Tatal
Particulars	Wages	No of	Total
	Per Month	Employees	Salary
Plant Operator	12,000.00	1.00	12,000.00
Unskilled Worker	7,500.00	4.00	30,000.00
Helper	5,000.00	2.00	10,000.00
Security Guard	7,500.00	1.00	7,500.00
· · · · · · · · · · · · · · · · · · ·	-		
			59,500.00
Add: 10% Fringe Benefit			5,950.00
Total Labour Cost Per Month		0	65,450.00
Total Labour Cost for the year (In Rs. Lakhs)		8	7.85
BREAK UP OF SALARY			
Particulars	Salary	No of	Total
	Per Month	Employees	Salary
		2.110103000	Calary
Administrative Staff	10,000.00	2	20,000.00
Total Salary Per Month			20,000.00
Add: 10% Fringe Benefit			2,000.00
			2,000.00
Total Salary for the month			22,000.00
Tatal Calany for the year (In Do. Lakha)		2	2.64

Total Salary for the year (In Rs. Lakhs) 2 2.64

COMPUTATION OF DEPRECIATION

Description	Land	Duilding (abod	Plant & Mechinery	Furniture	TOTAL
Description	Land	Building/shed	wachinery	Furniture	TOTAL
Rate of Depreciation			15.00%	10.00%	
Opening Balance	Ov	vn/Rented	-	-	-
Addition	-	-	8.50	1.25	9.75
	-	-	8.50	1.25	9.75
TOTAL		-	8.50	1.25	9.75
Less : Depreciation	-	-	1.28	0.13	1.40
WDV at end of Ist year	-	-	7.23	1.13	8.35
Additions During The Year	-	-	-	-	-
	-		7.23	1.13	8.35
Less : Depreciation	_		1.08	0.11	1.20
WDV at end of IInd Year	-	-	6.14	1.01	7.15
Additions During The Year	-	-	-	-	-
	-	-	6.14	1.01	7.15
Less : Depreciation	-	-	0.92	0.10	1.02
WDV at end of Illrd year	-	-	5.22	0.91	6.13
Additions During The Year	-	-	-	-	-
	-	-	5.22	0.91	6.13
Less : Depreciation	-	-	0.78	0.09	0.87
WDV at end of IV year	-	-	4.44	0.82	5.26
Additions During The Year	-	-	-	-	-
		_	4.44	0.82	5.26
	-	_			
Less : Depreciation WDV at end of Vth year	-	-	0.67	0.08	0.75

Year	Particulars	Amount	Addition	Total	Interest	Repayment	CI Balance
	Opening Balance						
•	Ist Quarter	8.78		8.78	0.24	_	8.78
	lind Quarter	8.78	-	8.78	0.24	_	8.78
	Illrd Quarter	8.78	-	8.78	0.24	0.49	8.29
	lvth Quarter	8.29	-	8.29	0.23	0.49	7.80
					0.95	0.98	
I	Opening Balance						
	Ist Quarter	7.80	ŀ	7.80	0.21	0.49	7.31
	lind Quarter	7.31	-	7.31	0.20	0.49	6.83
	IIIrd Quarter	6.83	-	6.83	0.19	0.49	6.34
	Ivth Quarter	6.34		6.34	0.17	0.49	5.85
	Opening Balance				0.78	1.95	
	Opening balance						
	Ist Quarter	5.85	-	5.85	0.16	0.49	5.36
	lind Quarter	5.36		5.36	0.15	0.49	4.88
	Illrd Quarter	4.88	-	4.88	0.13	0.49	4.00
	lvth Quarter	4.39		4.39	0.12	0.49	3.90
		1.00		1.00	0.56	1.95	0.00
V	Opening Balance				0.00		
	Ist Quarter	3.90	-	3.90	0.11	0.49	3.41
	lind Quarter	3.41	-	3.41	0.09	0.49	2.93
	IIIrd Quarter	2.93	-	2.93	0.08	0.49	2.44
	Ivth Quarter	2.44		2.44	0.07	0.49	1.95
					0.35	1.95	
v	Opening Balance						
•	Ist Quarter	1.95	-	1.95	0.05	0.49	1.46
	lind Quarter	1.46	-	1.46	0.04	0.49	0.98
	IIIrd Quarter	0.00		0.00	0.02	0.49	0.49
	lvth Quarter	0.98 0.49	-	0.98 0.49	0.03	0.49	0.49
	Ivui Quartei	0.49		0.49	0.13	1.95	0.00
					0.15	1.00	
	Door to Door Period	60	Months				
	Moratorium Period	6	Months				
	Repayment Period	54	Months				

CALCULATION OF D.S.C.R

PARTICULARS		I	III	IV	V
CASH ACCRUALS	2.38	3.30	4.90	6.30	8.33
Interest on Term Loan	0.95	0.78	0.56	0.35	0.13
Total	3.33	4.08	5.46	6.64	8.46
REPAYMENT					
Repayment of Term Loan	0.98	1.95	1.95	1.95	1.95
Interest on Term Loan	0.95	0.78	0.56	0.35	0.13
Total	1.93	2.73	2.51	2.30	2.08
DEBT SERVICE COVERAGE RATIO	1.73	1.50	2.17	2.89	4.06
AVERAGE D.S.C.R.			2.42		

COMPUTATION OF SALE					
Particulars				IV	v
Op Stock	-	4,200.00	4,620.00	5,040.00	5,460.00
Production	180,000.00	198,000.00	216,000.00	234,000.00	252,000.00
Less : Closing Stock(7 Days)	180,000.00 4,200.00	202,200.00 4,620.00	220,620.00 5,040.00	239,040.00 5,460.00	257,460.00 5,880.00
Less . Closing Stock(7 Days)	4,200.00	4,020.00	3,040.00	5,400.00	3,000.00
Net Sale	175,800.00	197,580.00	215,580.00	233,580.00	251,580.00
Sale Price per Rolls	30.00	32.00	34.00	36.00	38.00
Sale (in Lacs)	52.74	63.23	73.30	84.09	95.60

	50%		1.35
Year	Capacity		Amount (in Lacs)
Total cost of Power & Fuel at 100)%		2.70
Total		0.90	
Add : Lube Cost @15%		0.12	
Total cost of Diesel		0.78	
Cost of Diesel		65.00	Rs. /Ltr
Total Consumption of Diesel		1,200	
Diesel Consumption per Hour		8	
Total no of Hour		150	riour per day
No of Working Hours		0.5	Hour per day
No. of Working Days		300	days
(B) DG set			
Add : Minimim Charges (@ 10%)			
Add - Minimim Channes (@ 109()			
Electricity Charges			1.80
Total Working Days		300	
Electricity Charges	per unit	7.50	
Electric Load Required	KW	10	
Total Working Hour per day	Hours	8	
A) POWER CONNECTION			

BREAK EVEN POINT ANALYSIS					
Year		II	III	IV	V
	50.74		70.00		
Net Sales & Other Income	52.74	63.23	73.30	84.09	95.60
Less : Op. WIP Goods	-	1.09	1.22	1.37	1.55
Add : CI. WIP Goods	1.09	1.22	1.37	1.55	1.73
Total Sales	53.83	63.35	73.46	84.26	95.79
Variable & Semi Variable Exp.					
Raw Material & Tax	36.00	41.58	47.63	54.18	61.26
Electricity Exp/Coal Consumption at 85%	1.15	1.26	1.38	1.49	1.60
Wages & Salary at 60%	6.30	6.93	7.62	8.38	9.22
Selling & adminstrative Expenses 80%	1.48	3.03	4.10	5.38	6.12
ii) Interest On Working Capital	0.55	0.55	0.55	0.55	0.55
Repair & Maintenance	0.26	0.32	0.37	0.42	0.48
Total Variable & Semi Variable Exp	45.73	53.67	61.64	70.40	79.23
Contribution	8.10	9.68	11.81	13.86	16.56
Fixed & Semi Fixed Expenses					
Electricity Exp/Coal Consumption at 15%	0.20	0.22	0.24	0.26	0.28
Wages & Salary at 40%	4.20	4.62	5.08	5.59	6.15
Interest on Term Loan	0.95	0.78	0.56	0.35	0.13
Depreciation	1.40	1.20	1.02	0.87	0.75
Selling & adminstrative Expenses 20%	0.37	0.76	1.03	1.35	1.53
Total Fixed Expenses	7.12	7.57	7.93	8.42	8.84
Capacity Utilization	50%	55%	60%	65%	70%
OPERATING PROFIT	0.98	2.11	3.88	5.44	7.72
BREAK EVEN POINT	44%	43%	40%	39%	37%
BREAK EVEN SALES	47.32	49.55	49.33	51.17	51.14

FINANCIAL INDICATORS

PARTICULARS				IV	V
TURNOVER	52.74	63.23	73.30	84.09	95.60
GROSS PROFIT	6.97	10.13	13.32	16.58	19.91
G.P. RATIO	13.21%	16.03%	18.17%	19.72%	20.83%
NET PROFIT	0.98	2.11	3.88	5.44	7.72
PAT/SALES RATIO	1.86%	3.33%	5.29%	6.47%	8.07%
CURRENT ASSETS	7.80	8.28	9.37	10.87	12.41
CURRENT LIABILITIES	5.84	5.97	6.11	6.26	6.42
CURRENT RATIO	1.34	1.39	1.53	1.74	1.93
TERM LOAN	7.80	5.85	3.90	1.95	-
TOTAL NET WORTH	2.51	3.62	5.50	7.92	10.50
DEBT/EQUITY	3.11	1.62	0.71	0.25	-
TOTAL NET WORTH	2.51	3.62	5.50	7.92	10.50
TOTAL OUTSIDE LIABILITIES	13.64	11.82	10.01	8.21	6.42
TOL/TNW	5.43	3.27	1.82	1.04	0.61
PBDIT	3.88	4.63	6.01	7.22	9.15
INTEREST	1.50	1.33	1.11	0.90	0.68
INTEREST COVERAGE RATIO	2.59	3.49	5.41	8.04	13.38
WDV	8.35	7.15	6.13	5.26	4.51
TERM LOAN	7.80	5.85	3.90	1.95	-
FACR	1.07	1.22	1.57	2.70	-

PLANT & MACHINERY			
PARTICULARS	QTY.	RATE	AMOUNT IN RS.
ATM/POS/Thermal Roll Slitting Rewinding Machine with One Color Online Flexo Printing	1	850,000.00	850,000.00
otal Cost			850,000.00



DISCLAIMER

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